The Company

The law firm began in 1989 and, from its inception, started representing medical providers in the area of healthcare reimbursement, on a wide variety of insurance accounts receivable, contracting, and denial management issues while improving your patient relations.

From 2003 to the present, this law firm represents exclusively hospitals and physicians on insurance reimbursement issues relating to their outstanding insurance accounts

This law firm can provide nationwide Insurance Accounts Receivables collection support services for hospitals in accordance with the multi-jurisdictional rules of practice of that particular state.

Attorney Support

This firm has eight attorneys with over 160 years of combined experience and can help your hospital collect outstanding insurance accounts receivables

Paralegal Support

The firm has paralegal support with attorney supervision and approval to provide not only assistance to the attorneys, but cost effective solutions to providers

Charles J. Hilton, Esquire

For over twenty-nine years, Attorney Charles J. Hilton has focused his practice of law in the area of healthcare reimbursement, representing hospitals, physicians and other healthcare providers on a wide variety of accounts receivable issues. Attorney Hilton has an additional concentration in Workers' Compensation law, ERISA law, Act 6 Auto, Insurance Underpayment Appeals, Managed Care grievances and appeals, VA claims and appeals, and prompt pay laws affecting medical providers. Attorney Hilton has litigated cases for healthcare providers against various insurers in both state and federal courts.

CHARLES J. HILTON & ASSOCIATES, P.C.
Attorneys at Law

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CHARLES J. HILTON & ASSOCIATES, P.C.
Attorneys at Law

The Hospital Revenue Cycle Law Firm.

A Proven Track Record

Since 2003, Charles J. Hilton & Associates, P.C. has received over *25,000 hospital insurance accounts recovering a total of $350 million dollars** at a 5.8% cost-to-recovery ratio.

We focus on minimizing the cost-to-recovery ratio.

Our division of claim handling enables us to leverage the expertise of both our attorneys and paralegals while minimizing your cost-to-recovery ratio.

* A law firm cannot guarantee results for any new client, however, we can state, as a matter of fact, this law firm has collected over $350 million dollars on hospital accounts since 2003.

Throughout my tenure as Executive Director and Senior Director of Revenue Cycle at two of the nation's most prestigious and acclaimed academic health systems, the Law Firm of Charles J. Hilton & Associates, P.C. assisted these leading health systems in the collection of workers' compensation claims, commercial payer collections, managed care appeals, Medicare appeals, ERISA insurance collections from self funded employer plans and/or their third party payers, PPO underpays, automobile and other accident related claims, coordination of benefit delays, insurer requests for refunds, take-backs, offsets, etc. The Hilton Law Firm's work product on these denied and slow paying insurance accounts resulted in millions of dollars in revenue for the Revenue Cycle Team at these nationally recognized health systems.

During my twenty-nine (29) year tenure in revenue cycle management, I have utilized the law firm of Charles J. Hilton & Associates at three different health systems in three different states. I highly recommend the Law Firm of Charles J. Hilton & Associates to assist your Revenue Cycle Department in collecting denied and slow paying insurance accounts."

Lyman G. Sornberger
Distinguished Healthcare Management Professional
President & CEO of Lyman Health Care Solutions, Inc.

Serving over 113 Health Care Clients with End to End Revenue Cycle Reviews, Investment Counseling, Consulting Best Practice Management, Interim CFO, ICD.10 Implementation, PMO Epic Installations, Strategy Management, Computer Assisted Coding Adoption, and Development of Health Care Vision.

Accounts Receivable Collection Support

Learn how we can assist you.

Contact us at (412)435-0162
or Toll Free (800)818-4708

Charles J. Hilton & Associates, P.C. provides nationwide Insurance Accounts Receivables collection support services for hospitals in accordance with the multi-jurisdictional rules of practice for each individual state. We provide support services for:

- Wrongful Claim Denials
- Underpayment of Claims
- Payment Delays due to Challenges such as:
  - Coordination of benefit issues
  - Self-funded plan subrogation issues
  - Re-insurer delays
  - Pre-existing condition denials
  - Requests for supply chain invoices
  - Contracting Challenges and Languages
  - Authorization Opportunities (Language or Operating Model)
  - Promoting Enhanced Denial Management

ERISA Plans & Stop Loss Delays

Our firm specializes in assisting when ERISA Plans attempt to delegate administrative and fiscal responsibilities to process and pay claims to the Plan's reinsurer or Stop Loss insurer with...

- Fast communication
- Expert legal guidance
- Promotion of timely payment
- Ongoing follow-up

Underpaid Claims are Unpaid Claims

- UCR
- Improper Discount
- Purchase Invoice Claim Reduction
- Medical Necessity
- Unilateral Audit
- PPO Disputes
- Contract Challenges
- Bundling Issues
- New Challenges with ICD-10

Expert Legal Counsel

At Charles J. Hilton & Associates, P.C., we are available to answer any questions or provide supplemental education including:

- Legal memorandums
- Advisory opinions & analysis
- Contract suggestions
- Staff education
- Letter writing assistance

Denials we can assist with include:

- EMTALA and Emergency Department Related Claims
- Pre-Existing Conditions
- Diagnosis Code Denials
- Workers' Compensation Denials
- Automobile Claims and Denials
- Erisa Coverage and Benefits
- Commercial Insurance
- Medicare/Medical Assistance
- Medical Necessity
- Veteran's Administration Claims
- Subrogation Issues and Delays